Desai Finance

PROFESSIONAL CREDENTIALS



Rhythm Desai CA · CFA

GCC Practice Lead ◆ Desai Finance ◆ Mumbai

8+ years in financial modelling, valuation and deal assessment, including Deloitte's international Modelling & Insights practice and a 9-month deputation to Deloitte Canada in 2024 as a Senior Associate. Now building Desai Finance's GCC practice around one aim: client service.

CA · CFA
CFA all three levels cleared · M.Com

8+ yrs
experience, 4.5+ at Deloitte

~2,700 hrs
of project work led in a year

CA · AU · EU · ME
clients served; Deloitte Canada deputation (2024)

CORE CAPABILITIES

Financial modelling
Integrated three-statement, scenario and budget-vs-actual models

Project finance
Debt sizing and sculpting, cash waterfalls, lender returns

Valuation
DCF, comparables, LBO and returns analysis

Financial advisory
Transaction support, business plans and fundraising analysis

Portfolio research
Allocation, risk and performance analytics for institutions

Power BI reporting
Automated MIS, KPI and covenant dashboards

SELECTED ENGAGEMENTS · DELOITTE

Deloitte ME

Vaccines & biologics project finance
Multi-billion funding requirement

Dynamic project finance model for a vaccine and biologics manufacturer: built estimates with teams across the business, modelled capital structure options (equity first, pro rata funding, government grant repayments) and presented them to stakeholders for the funding decision.

Deloitte CA

Airline projections
Growth funding review

Reviewed business projections and a proposed funding structure.

Deloitte CA

Mining, oil & gas financing
Bank financing

3-year financing and inventory costing models; primary client contact on JV execution.

Deloitte CA

Bank cash-flow forecasting
Multi-billion loan portfolios

Cash-flow forecasting model for a bank's new lending portfolio.

Deloitte CA

Multi-tranche debt models
Bank & infra clients

Waterfalls, covenants, release-fee mechanics and scenarios.

Deloitte AU

Rate card optimisation
Multi-market roll-out

Standardised pricing across multiple markets.

Deloitte AU

Public sector funding model
Loan repayment plan

Commercial case and funding model reducing reliance on government funds.

CAREER

GCC Practice Lead, Desai Finance
CURRENT · MUMBAI

India capability centre for global clients: modelling, reporting and finance operations. Heads the Desai Finance Academy.

Investment Banking Trainer, Boston Institute of Analytics
CURRENT · BORIVALI EAST & WEST, MUMBAI

Teaches the investment banking programme: reporting, valuation, modelling and deal analysis.

Deputy Manager, Deloitte · Modelling & Insights (International)
JUN 2023 – JUN 2026

Owned multi-sector models and insights; key contact for Canada and Australia; led and mentored delivery teams. 9-month deputation to Deloitte Canada in 2024 as a Senior Associate.

Assistant Manager, Deloitte
AUG 2021 – MAY 2023

Model development and model review in the core delivery team.

Assistant Manager, Dipak R. Madia & Co, Chartered Accountants
DEC 2017 – AUG 2021

Accounting cycle and book closing for listed companies.

APPROACH

"Rigorous work, clear answers and quick responses, with the care of a family practice behind every engagement."

EDUCATION

Chartered Accountant
ICAI

CFA
All three levels cleared

M.Com
Master of Commerce

RECOGNITION

2 Outstanding Contribution awards
Deloitte

Deloitte CoE trainer
APAC, Europe, North America

TOOLKIT

Excel
Advanced modelling

Power BI
Dashboards and MIS

Python & AI
Research and automation

LANGUAGES

English · French · Hindi
Gujarati · Marathi

CONTACT

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desaifinance.com

Mumbai, India

Available for project finance, valuation and GCC mandates.
Let's discuss what you need modelled, reviewed or run from India.

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